

IMPACT ACADEMY

POWERED BY THE TUCK SCHOOL OF BUSINESS AT DARTMOUTH



Management Essentials

Week One

MONDAY, MAY 1	TUESDAY, MAY 2	WEDNESDAY, MAY 3	THURSDAY, MAY 4
11:00 a.m.—12:30 p.m. ET <i>Group Decision Making</i> Dan Feiler	11:00 a.m.—12:30 p.m. ET <i>Design Thinking I</i> Eugene Korsunskiy	11:00 a.m.—12:30 p.m. ET <i>Managing Priorities</i> Paul Argenti	11:00 a.m.—12:30 p.m. ET <i>Converting Data to Insights</i> Laurens Debo
1:00—2:30 p.m. ET <i>Interpersonal Dynamics in Teams</i> Dan Feiler	1:00—2:30 p.m. ET <i>Design Thinking II</i> Eugene Korsunskiy	1:00 a.m.—2:30 p.m. ET <i>Introduction to Data Analytics</i> Laurens Debo	1:00—2:30 p.m. ET <i>Fundamentals of Budget Management</i> Leslie Robinson

Week Two

MONDAY, MAY 8	TUESDAY, MAY 9	WEDNESDAY, MAY 10	THURSDAY, MAY 11
11:00 a.m.—12:30 p.m. ET <i>Management Communication: Strategizing for Your Audience</i> Amy Florentino & Courtney Pierson	11:00 a.m.—12:30 p.m. ET <i>Negotiations</i> Dan Feiler	11:00 a.m.—12:30 p.m. ET <i>Marketing Principles for Creating Value</i> Nailya Ordabayeva	11:00 a.m.—12:30 p.m. ET <i>Ethics, Influence, & Fairness</i> Dan Feiler
1:00—2:30 p.m. ET <i>Management Communication: Impactful Delivery</i> Amy Florentino & Courtney Pierson	1:00—2:30 p.m. ET <i>Creating Value Together</i> Dan Feiler	1:00—2:30 p.m. ET <i>Building Your Personal Brand</i> Nailya Ordabayeva	1:00—2:30 p.m. ET <i>Making a Business Case</i> Amy Florentino & Courtney Pierson